Business Plan Report

Customer

Objective Name Owner(s)

Enhanced customer service, convenience, and security at every level of contact - Seaport

Richard Haffele

Initiatives Linked To Objective

Owner(s)

GrandParent Objectives

Enhance the ease of movement of people and goods to, from and through the airport, the seaport, and other centers through new and improved inter-modal linkages

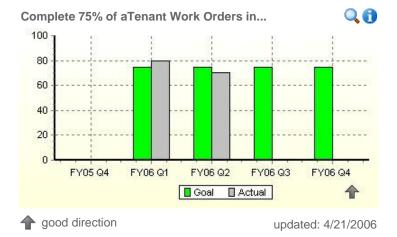
Parent Objectives

(TP6.2) Enhanced customer service, convenience, and security at every level of contact with the ports (priority outcome)

Measures

Complete 75% of aTenant Work Orders in 24 hours

Performance Graph



Number of Cruise Passengers

Number of Cruise Passengers

Performance Graph



Owner(s)

Owner(s)

Richard Haffele Juan Kuryla

Initiatives Linked To Measure

Use of EAMS system to facilitate capture of Richard Haffele information regarding property maintenance

Child Measures Linked To Measure

ACTUAL GOAL DATE

Juan Kuryla Richard Haffele

Initiatives Linked To Measure

Owner(s)

On going marketing intiatives with interested cruise lines and volume incentive discussions

Richard Haffele

Child Measures Linked To Measure

ACTUAL GOAL DATE

Seaport Cargo Tonnage Juan Kuryla Richard Haffele

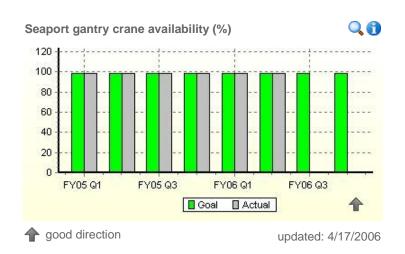
Performance Graph

Seaport Cargo Tonnage 3,000,000 2,500,000 1,500,000 1,000,000 FY05 Q1 FY05 Q3 FY06 Q1 FY06 Q3 ■ Goal ■ Actual ■ Quantification updated: 4/12/2006

Seaport gantry crane availability (%)

Percent of availability of Seaport gantry crane

Performance Graph



Initiatives Linked To Measure

Owner(s)

Working on terminal operating agreement revisions due to reconfiguration of all cargo yards after new roads and gateways are completed

Richard Haffele

Child Measures Linked To Measure

ACTUAL GOAL DATE

Richard Haffele

Initiatives Linked To Measure

Owner(s)

Introduced electrification project to save costs and minimize downtime

Richard Haffele

Child Measures Linked To Measure

ACTUAL GOAL DATE

Financial

Objective Name Owner(s)

Increased international commerce - Seaport Richard Haffele Juan Kuryla

Initiatives Linked To Objective

Owner(s)

GrandParent Objectives

Allocate County Gov't resources to increase and diversify jobs & incomes while eliminating socio-economic disparities in underserved areas

Parent Objectives

(ED1.4) Increased international commerce

Initiatives Linked To Measure

Measures

Increase International Cargo 5% Annually

Owner(s)

Richard Haffele

Owner(s)

Performance Graph

Increase International Cargo 5% Annual...

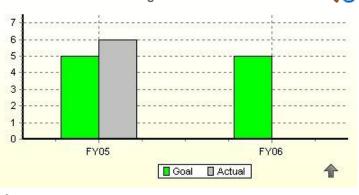
Qf

Visit corporate headquarters of largest potential customers

Richard Haffele

Child Measures Linked To Measure

ACTUAL GOAL DATE



n good direction

updated: 1/24/2006

Objective Name Owner(s)

Meet existing and future demand levels for passengers and cargo - Seaport

Richard Haffele

Initiatives Linked To Objective

Owner(s)

updated: 12/6/2005

GrandParent Objectives

Enhance the ease of movement of people and goods to, from and through the airport, the seaport, and other centers through new and improved inter-modal linkages

Parent Objectives

(TP6.3) Meet existing and future demand levels for passengers and cargo at the ports

Measures

Seaport Parking Spaces

Seaport Parking Capacity

Performance Graph



Owner(s)

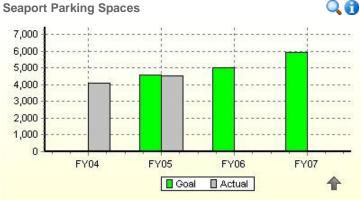
Owner(s)

Provide timely oversight of projects by meeting Khalid Salahuddin with development group on a weekly basis

Child Measures Linked To Measure

ACTUAL GOAL DATE

Khalid Salahuddin Richard Haffele



Seaport terminal area

good direction

Square feet of Seaport terminal area to meet increased vessel size

Initiatives Linked To Measure

Owner(s)

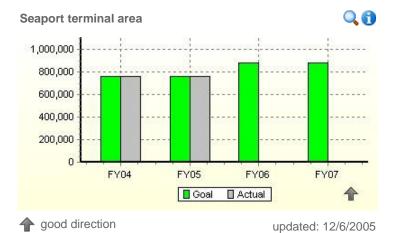
Provide timely oversight of projects by meeting Khalid Salahuddin with development group on a weekly basis

Child Measures Linked To Measure

ACTUAL GOAL DATE

Khalid Salahuddin Richard Haffele

Performance Graph



Total Seaport Cargo Revenue

Total revenue from seaport cargo

Performance Graph

Initiatives Linked To Measure

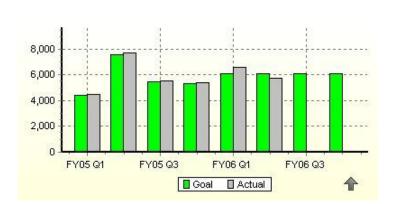
Owner(s)

Volume incentive programs for large customers. New business programs are negotiated for new Richard Haffele

Juan Kuryla Richard Haffele

Total Seaport Cargo Revenue





updated: 4/12/2006

Total Seaport Passenger Revenue

Total amount of revenue from seaport passengers

Performance Graph

good direction



services.

Child Measures Linked To Measure

ACTUAL GOAL DATE

Juan Kuryla Richard Haffele

Initiatives Linked To Measure

Owner(s)

Intiatives include volume incentives, new and improved facilties

Richard Haffele

Child Measures Linked To Measure

ACTUAL GOAL DATE

Objective Name Owner(s)

Richard Haffele Charles Towsley Meet Budget Targets (Seaport)

Initiatives Linked To Objective

Owner(s)

GrandParent Objectives

(ES8.2) Planned necessary resources to meet current and future operating and capital needs (priority outcome)

Parent Objectives

(ES8.2.1) Meet Budget Targets

Owner(s) Measures

Revenue: Total (Seaport)

Charles Towsley Richard Haffele

Total revenue in \$1,000s (from FAMIS)

Performance Graph



Initiatives Linked To Measure

Owner(s)

All fees were increased this past year as part of a Richard Haffele comprehensive program to achieve financial stability

Child Measures Linked To Measure

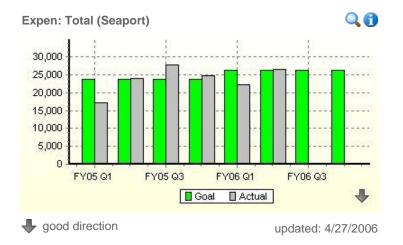
ACTUAL GOAL DATE

updated: 4/27/2006

Expen: Total (Seaport) Charles Towsley Richard Haffele

Total expenditures in \$1,000s (from roll-up of Personnel, Other Operating, and Capital)

Performance Graph



Initiatives Linked To Measure Owner(s)

Aggressively working on strategies to reduce Richard Haffele burgeoning security costs.

Child Measures Linked To Measure

	ACTUAL	GOAL	DATE
Expen: Personnel (Seaport)	\$5,590	\$5,809	FY06 Q2
Expen: Other Operating (Seaport)	\$20,756	\$20,133	FY06 Q2
Expen: Capital (Seaport)	\$210	\$234	FY06 Q2
	Expen: Other Operating (Seaport)	Expen: Personnel (Seaport) \$5,590 Expen: Other Operating \$20,756 (Seaport)	Expen: Other Operating \$20,756 \$20,133 (Seaport)

Objective Name Owner(s)

Enhanced customer service, convenience, and security of evert level of contact at the Seaport

Richard Haffele Charles Towsley

Initiatives Linked To Objective

Owner(s)

GrandParent Objectives

Enhance the ease of movement of people and goods to, from and through the airport, the seaport, and other centers through new and improved inter-modal linkages

Parent Objectives

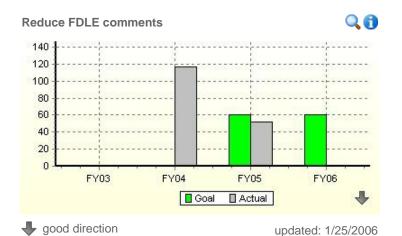
(TP6.2) Enhanced customer service, convenience, and security at every level of contact with the ports (priority outcome)

Measures

Reduce FDLE comments

Richard Haffele Charles Towsley

Performance Graph



Initiatives Linked To Measure

Owner(s)

Owner(s)

Completion, approval and implementation of Richard Haffele Facilities Security Plan

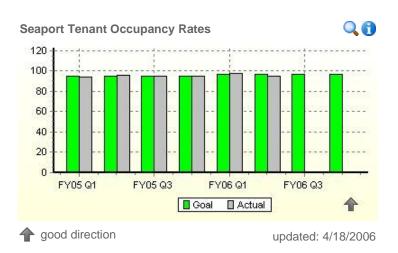
Child Measures Linked To Measure

ACTUAL GOAL DATE

Seaport Tenant Occupancy Rates

Diane Camacho Richard Haffele

Performance Graph



Initiatives Linked To Measure

Owner(s)

More proactive property management and regular Richard Haffele tenant meetings

Child Measures Linked To Measure

ACTUAL GOAL DATE

Objective Name Owner(s)

Complete Capital Improvement Program on Schedule

Richard Haffele

Initiatives Linked To Objective

Owner(s)

GrandParent Objectives

Parent Objectives

Measures

Complete Cargo Gateway Construction by December 31, 2006

Performance Graph



Complete Enhanced Security Projects by December 31, 2006

Performance Graph



Complete New Cruise Terminals by November 30, 2006

Performance Graph

Complete New Cruise Terminals by Novem...



Owner(s)

Richard Haffele Khalid Salahuddin

Initiatives Linked To Measure

Owner(s)

Provide timely oversight of projects by meeting Khalid Salahuddin with development group on a weekly basis

Child Measures Linked To Measure

ACTUAL GOAL DATE

Richard Haffele Khalid Salahuddin

Initiatives Linked To Measure

Owner(s)

Provide timely oversight of projects by meeting Khalid Salahuddin with development group on a weekly basis

Child Measures Linked To Measure

ACTUAL GOAL **DATE**

Richard Haffele Khalid Salahuddin

Initiatives Linked To Measure

Owner(s)

Provide timely oversight of projects by meeting Khalid Salahuddin with development group on a weekly basis

Child Measures Linked To Measure

ACTUAL GOAL DATE



♠ good direction

updated: 4/27/2006

Objective Name Owner(s)

Improve education and abilities of personnel Richard Haffele

Initiatives Linked To Objective

Owner(s)

GrandParent Objectives

Parent Objectives

Measures Owner(s)

Complete 100% of Mandated County Programs on a Timely Basis

Initiatives Linked To Measure Owner(s)

Q **()**

Complete 100% of Mandated County Progr...



Child Measures Linked To Measure

ACTUAL GOAL DATE

Diane Camacho Richard Haffele

n good direction

Performance Graph

updated: 4/18/2006